

No: 169/HALICO

**SUPPLEMENTARY INFORMATION DISCLOSURE IN THE FINANCIAL  
STATEMENT FOR Q1 2025**

To: - State Securities Commission of Vietnam  
- Hanoi Stock Exchange

- **Organization Name:** Hanoi Liquor and Beverage Joint Stock Company (HALICO)
- **Stock Code:** HNR
- **Head Office Address:** 94 Lo Duc Street, Pham Dinh Ho Ward, Hai Ba Trung District, Hanoi
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Person Disclosing Information:

Position:

Type of Information Disclosure: ☐ Periodic ☐ Extraordinary ☐ 24-hour ☐ Upon request

**Content of Disclosure: (\*)**

**1. Financial Statements for the First Quarter of 2025:**

The post-tax profit in the Q1 2025 financial statements of Hanoi Liquor and Beverage Joint Stock Company (HALICO) was VND 771,14 million, an increase of 34,29% or VND 305,79 million compared to the same period last year (Q1 2024: VND 465,35 million). This increase was primarily driven by the following factors:

+ Revenue increased by VND 887,44 million year-over-year, while sales deductions (trade discounts) rose by VND 126,31 million.

+ Cost of goods sold (COGS) in Q1 2025 decreased by VND 481,86 million compared to the same period in 2024.

+ Financial operating profit in Q1 2025 decreased by VND 147,92 million year-over-year.

+ Selling expenses in Q1 2025 increased by VND 562,55 million year-over-year.

+ General and administrative expenses in Q1 2025 increased by VND 1.683,62 million compared to the same period in 2024.

+ Other net changes contributed an increase of VND 1.456,89 million year-over-year.

We hereby commit that the disclosed information above is truthful and take full responsibility before the law for the accuracy of the disclosed content.

Attachments:

- Relevant documents for the disclosure

**Representative of the Organization**

(Signature, full name, position, and official seal)



GIÁM ĐỐC  
*Trần Hậu Cường*